



e-contor Sourcing Suite – Sourcing platform by the INVERTO AG

INVERTO's online-based *e-contor Sourcing Suite* simplifies the strategic purchasing processes of products and services. It leads to considerable increase in company's profitability.

Corporations and mid-sized companies from the sectors of retail, logistics, mechanical and plant engineering rely on the sourcing platform of the service provider from Cologne. The ***e-contor Sourcing Suite*** has been developed by successful and experienced purchasing managers from a broad scope of sourcing projects. This product is made for practice as it results from it.

Four components are available to the strategic purchaser. The executions of the sourcing activities are supported step-by-step:

- ***e-contor Contract Management***
Central management of contracts – individual user rights, e-mail alerts and flexible reporting
- ***e-contor Sourcing Calendar***
Transparency of current and future tenders – planning module, display on the current status of the tendering process and user notification
- ***e-contor Commodity Cost Calculator***
Active management of commodity costs – cost monitoring, Preparation of negotiations, price simulations
- ***e-contor Tender/Auction Management***
Efficiency in the purchasing process – standard processes, pooling of demands and archiving of the tendering files



The software ***e-contor Contract Management*** guarantees a central management of company's contracts. From the contract conception to the final deposit and archiving, all contracts are captured by the system in a structured way. The e-mail alert ensures that the sourcing manager is informed timely about expiring deadlines. By the push of a button, flexible reports are available about e.g. suppliers, purchasing volumes per purchaser/supplier or expiring contracts.

The second module is the ***e-contor Sourcing Calendar***. It starts at the end of an expiring contract: the planning of the next tender. The sourcing calendar is a scheduling module for purchasing activities and an instrument for a timely coordination. Saved data from e-contor Contract Management on expiring contracts, contracting parties et cetera can be a foundation. The sourcing calendar guarantees transparency about current and planned tendering activities at any time.

The ***e-contor Commodity Cost Calculator*** provides the purchaser with valuable information concerning the cost development of particular raw materials. These are deposited online in the product pass with additional parameters like logistics, packaging and manufacturing costs and linked with the price history of the product raw materials.

An overview of price development of particular raw materials within certain time frames is available for the purchaser at any time. The software is an efficient support for price negotiations and strategic decisions concerning the assortment of goods as well as for future tender planning.

Furthermore impacts of price fluctuations on the overall product can be reported at the push of a button. The purchaser can analyze the changes in purchasing volume influenced by raw materials price changes.



Purchasing demands can be allocated systematically by the online-based software ***e-contor Tender/Auction Management***. Hereby, the software supports the whole strategic purchasing process.

e-contor Tender/Auction Management handles purchasing processes for complex products and services such as capital intensive goods as well as for commodities of great variety.

After the suppliers are invited to the tendering process, a personalized account and log in is made available. Contact information of suppliers from existing databases can be integrated into *e-contor Tender/Auction Management* smoothly. In the tendering process, detailed requirements for materials and the contract, such as technical drawings, data sheets or other documents are provided online.

The suppliers submit their proposals online. The specifications are standardized and comparable. Therefore, the analysis can be done automatically to a large extent.

A function for automatic archiving stores existing tenders well arranged. Only a few mouse clicks are needed to see details of the tender and rearrange them to a new action. This secures the sustainability of realised purchasing successes for future tendering processes.



The **e-contor Sourcing Suite** adapts to the purchasing organisation as it features interfaces to current ERP and catalogue systems. All relevant departments (e.g. technical, product development etc.) are integrated into the creation of the tender.

The Sourcing Suite supports the coordination of the strategic purchase in complex or decentralised organisations through the creation of interdisciplinary and cross-company teams. From the preparation of a project until the performance review in the purchasing process, e-contor Sourcing Suite leads to more transparency and efficiency as it is adapted to the individual organisation.

The software is introduced quickly and can be hosted by the client as well as INVERTO. The user does not need any additional hardware requirements. For interested parties, trial tendering processes can be made available upon request to test the capacity of the system.

